February 23, 2022

Chris Treat
Parks Director
City of Bryant
201 SW 3rd Street
Bryant, AR 72022

Subject: City of Bryant Aquatic Center at Bishop Park

Dear Chris,

OpenAire Sale Inc. is pleased to submit its proposal for above referenced project. This proposal is to upgrade the operating systems and replace Crushable Media Blocks, D-Mags and Cross Bracing due to safety issues.

Upgrade 18 sliders with new motor assemblies with bronze gear, aluminum gear rack-anodized, wiring harness, limit switches. Using existing motor covers.
$92,306.00 _____ Initial

Replace DMags & hardware on trolley
$4,693.00 _____ Initial

Replace Cross Bracing 136" Col to Col
Replace Crushable Media Blocks
$13,381.00 _____ Initial

Replace Tek Screws that are showing signs of corrosion
Epoxy to be applied to column base plates
$9,710.00 _____ Initial

TOTAL COST: USD $120,090.00 _____ Initial

The above price includes material, labor, paint and shipping. Additional cost may apply if further material or labor is required for undetected issues.

Note, with the individual pricing (breakdown), pricing may have to be adjusted due to labor components should you decide to only go with one option, also additional mobilization fee will be applied for return trips if not done all at the same time. _____ Initial

Motors are as of today 44 wk lead time _____ Initial

It has also been noted that the patio doors and swing doors need replacement glass and hardware, we do suggest you contact local door and glass companies for these repairs.

If there is no dehumidification (HVAC), environmental control system in place, there will be no warranty on the materials. _____ Initial

Warranty is 18 months from completion date, provided the above is confirmed.
_____ Initial

Due to the pandemic, we like everyone else are experiencing longer lead times and price increases. Our proposal is valid for 30 days. If approve after 30 days we will review our pricing and revise if necessary. _____ Initial

We also recommend the pool enclosure be closed for the duration of this work

Notes: _____ Initial

- Equipment rental by others
- Complete installation by OpenAire's non-union crew
- Additional costs will be incurred if a union crew is required
- Removal of material (debris) will be placed in owner's supplied dumpster
- OpenAire is not responsible for damage caused to the existing structure during removal or installation
- This contract made for acceptance within thirty (30) days. Acceptance after thirty (30) days shall not be binding upon OpenAire, Inc and might be subject to escalation.

Items not included in this contract: _____ Initial

1) Disposal of materials
2) Permits and bonds
3) Final cleaning
4) Taxes
5) Repair or painting of the existing structure
6) Provision and removal of dumpsters
7) Protection of work after installation
8) Protection of pool and pool deck
9) Covering of pool during installation
10) Equipment Rental

Please review the above, and initial where indicated, sign and return with the requested deposit should you decide to go forward with the upgrade and repairs.

Payment Terms:

1. 30% upon signing of proposal
2. 30% prior to delivery of materials
3. 40% substantial completion

Payment terms must be on the purchase order and will only be valid if all work is done at the sametime.

If you have any questions, please let us know.

We look forward to working with you.

Pricing, terms and conditions listed herein are satisfactory and are hereby accepted.

Vendor: **OpenAire Sales Inc**.	**Purchaser:**
_____	_____
Mark Albertine President	
Date: _____	Date: _____