Pinnacle IT
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We have prepared a quote for you

Microsoft 365 .GOV GCC Migration

Quote # 006310
Version 1

Prepared for:

City of Bryant

Chris Treat
ctreat@cityofbryant.com

15 Shackleford Drive
Suite D
Little Rock, AR 72211
www.pinnacleit.com
5019077700

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Monthly Subscription Fee

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Microsoft 365 GCC Government G3 Microsoft 365 Government G3 - Monthly fee per user - GCC tenant - Hosted Email - Full Office Suite - Any additional licenses will be adjusted monthly based on current usage (reductions can only be made at the license annual anniversary ** Price per month, based on a firm annual commitment (licenses can only be removed at annual agreement anniversary) **	$37.80	$37.80	250	$9,450.00	$9,450.00
Cloud Managed Antispam Advanced Cloud Managed Email Security (Advanced) - Proofpoint Essentials Advanced - Monthly fee per email account - Cloud managed & updated - Beginner plus DLP, URL defense, attachment defense & email encryption - Billing quantity adjusted monthly based on current usage	$6.75	$6.75	250	$1,687.50	$1,687.50
Office 365 Cloud-to-Cloud Backup Office 365 Cloud-to-Cloud Backup - Monthly fee per user - Datto SaaS cloud-to-cloud backup - 3 times daily backup are retained for 30 days, dailies are after 30 days, weeklies are kept after 90 days and monthlies are kept after a year - Protected data is Exchange mailbox including email, calendar, contacts, tasks; OneDrive Files, SharePoint data (templates, lists, pages, assets, Document libraries) and Teams (file data, channel conversations, calendar events). - Data is secured with 256-bit encryption - Infinite Cloud Retention - Billing quantity will be adjusted monthly based on current usage	$5.00	$5.00	250	$1,250.00	$1,250.00

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Monthly Subscription Fee

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Managed Microsoft 365 Cloud Services per user	$15.00	$15.00	250	$3,750.00	$3,750.00
Huntress Managed SIEM Huntress Managed SIEM - Monitored by 24/7 - Utilizes Smart Filtering technology. - Backed by advanced threat detection - Cloud managed and updated - Monthly fee per computer - Billing quantity will be adjusted monthly based on current usage	$6.50	$6.50	10	$65.00	$65.00

Monthly Subtotal: **$16,202.50**

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Professional Services

Description	Price	Qty	Ext. Price
Professional Services	$105.00	600	$63,000.00
****SINCE THE USE OF 3RD PARTY TOOLS ARE REQUIRED, A 25% DOWN PAYMENT IS REQUIRED UPON APPROVAL OF QUOTE**** **Project Management & Planning** Provide cloud migration project management services through the engagement Client to obtain a .GOV domain prior to project start Stand up a net new Microsoft 365 GCC .GOV tenant, including required end-user licenses. Notify users of the migration timeline, provide training resources, and communicate any expected impacts during the migration Schedule & execute service cutover on designated date approved by client **Discovery & Data Assessment** Conduct discovery of Google Drive data and other shared cloud data Identify & document migration scope, dependencies, & potential risks **Microsoft 365 Configuration** Configure Microsoft 365 tenant settings in accordance with best practices Configure SharePoint Online sites and document libraries Configure Microsoft 365 OneDrive policies **Endpoint & User Readiness** Update end-user computers & mobile devices as required to support Microsoft 365 services Deploy OneDrive for Business on all user computers Configure OneDrive file synchronization according to client specifications **Data Migration & Cutover** Migrate all user mailboxes, distribution groups, public folders, & cloud drive data to Microsoft 365, ensuring downtime is limited to designated and approved maintenance windows. Perform a final data synchronization at cutover to capture any changes made during the migration window Assist users in accessing their Microsoft 365 mailboxes & verify service functionality on the day of cutover Validate successful migration of mailboxes, calendars, & data, & conduct			

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Professional Services

Description	Price	Qty	Ext. Price
end-user testing Perform full backup of the Google environment, including all mailboxes, public folders, and configurations **Backup & Security** Deploy Datto SaaS Backup for all Microsoft 365 users Configure Datto cloud-to-cloud backup services for Microsoft 365 **Decommissioning** Gradually decommission the Google environment after verifying full Microsoft 365 functionality **Post-Migration Support & Closeout** Provide post-migration support for end users, including documentation & training on Microsoft 365 features Conduct a final review meeting with stakeholders to address outstanding issues & confirm project completion			
Managed Clients Professional Services 20% Discount Managed Clients Professional Services 20% Discount	$12,600.00	-1	($12,600.00)

Reference Number: Internal

SL Number: 2470906

Opportunity Number: 20607

Subtotal: **$50,400.00**

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NCE Annual Agreement

Description	Qty
By signing this agreement online, I understand I am obligated to sign an annual contract with Microsoft with certain minimums. Pinnacle IT has explained that I have monthly, one-year, and three-year options. Microsoft 365 Licensing Fees and Requirements. Pinnacle IT may require us to purchase certain "per seat" licenses from Microsoft (which Microsoft refers to as New Commerce Experience or NCE Licenses) to provide you with one or more of the following applications: Microsoft 365, Office 365, Dynamics 365, Windows 365, Microsoft Power Platform, or any future Microsoft offerings (each, "NCE Applications") As per Microsoft's requirements, NCE Licenses cannot be canceled once they are purchased and cannot be transferred to any other customer. If we purchase NCE Licenses for you on order, then those licenses will require a one (1) year term, or you will be assessed additional Microsoft monthly fees for purchasing month-to-month licensing instead of committing to the one (1) year term. For that reason, you understand and agree that regardless of the reason for the termination of Pinnacle IT, you are required to pay for all applicable NCE Licenses in full for the entire term of those licenses. Provided that you have paid for the NCE Licenses in full, you will be permitted to use the applicable NCE applications until the expiration of their license terms, even if you move to a different technology service provider.	

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Prepared for:

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Quote Information:

Quote #: 006310

Version: 1
Delivery Date: 02/18/2026
Expiration Date: 03/05/2026

Quote Summary

Description	Amount
Monthly Subscription Fee	$16,202.50
Professional Services	$50,400.00

Subtotal:	**$66,602.50**
Estimated Tax:	**$5,513.95**
Total:	**$72,116.45**

Monthly Expenses Summary

Description	Amount
Monthly Subscription Fee	$16,202.50

Monthly Total:	**$16,202.50**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Pinnacle IT

Signature: Jackson Evans

Name: Jackson Evans

Title: Pre-sales Technical Consultant

Date: 02/18/2026

City of Bryant

Signature:

Name: Chris Treat

Date: